

# Shivram Synthetics Private Limited September 3, 2019

Rating

Facilities/Instruments	Amount (Rs. crore)	Rating <sup>1</sup>	Rating Action
Long-term Bank facility	10.00	CARE B+; Stable; ISSUER NOT COOPERATING (Single B Plus; Outlook; Stable; ISSUER NOT COOPERATING)	"Issuer not cooperating; revised from CARE BB-; Stable; ISSUER NOT COOPERATING (Double B Minus; Outlook; Stable ISSUER NOT COOPERATING) on the basis of best available information"
Total	10.00		
	(Rupees Ten crore		
	only)		

Details of instruments/facilities in Annexure-1

#### **Detailed Rationale & Key Rating Drivers**

CARE had, vide its press release dated January 14,2019 placed the rating of Shivram Synthetics Private Limited (SSPL) under the 'issuer non-cooperating' category as had failed to provide information for monitoring of the rating and had not paid the surveillance fees for the rating exercise as agreed to in its Rating Agreement. SSPL continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and a letter dated August 27, 2019. In line with the extant SEBI guidelines, CARE has reviewed the rating on the basis of the best available information which however, in CARE's opinion is not sufficient to arrive at a fair rating.

# Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).

The ratings have been revised on account of leveraged capital structure and moderate profitability margins.

The rating assigned to the bank facilities of Shivram Synthetics Private Limited (SSPL) is primarily constrained on account of moderately stressed liquidity position, presence in a highly competitive and fragmented textile industry and vulnerability of margins to fluctuation in raw material prices.

The rating, however ,derives strength from the Experienced promoters with established track record of operations in the textile industry, Location advantage by virtue of being situated in textile cluster of Bhilwara, continuously growing Total Operating Income.

#### Detailed description of the key rating drivers

At the time of last rating on January 14, 2019, the following were the rating strengths and weaknesses.

#### **Key Rating Weaknesses**

#### Financial risk profile marked by moderate profitability and leveraged capital structure

Despite increasing TOI, profitability of the company stood moderate with PBILDT and PAT margin of 3.92% and 0.59% respectively in FY18. The capital structure of the company stood leveraged with an overall gearing of 2.00 times as on March 31, 2018 deteriorated from 1.67 times as on March 31,2017 owing to increase in Total Debt. Further debt coverage indicators of the company stood 20.42 times as on March 31, 2018, deteriorated from 16.36 times as on March 31, 2017.

#### **Moderate liquidity position**

Further, liquidity position of the company stood stressed marked by elongated operating cycle of 97 days in FY18 mainly on account of high inventory, current ratio of the company stood moderate at 1.33 times and quick ratio below unity at 0.57times as on March 31, 2018.

# Presence in a highly competitive and fragmented textile industry and vulnerability of margins to fluctuation in raw material prices

SSPL has presence in the textile industry which is highly fragmented and competitive with presence of numerous independent small scale enterprises owing to low entry barriers leading to high level of competition. Smaller companies are more vulnerable to intense competition and have limited pricing flexibility, which constrains their profitability as compared to larger companies who have better efficiencies and pricing power considering their scale of operations. The main raw

<sup>&</sup>lt;sup>1</sup>Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications



material of the company is polyester and cotton yarn which it procures from Bhilwara. The prices of yarn are in fluctuating trend and hence, the profitability of the company is vulnerable to any adverse movement in the raw material prices.

#### **Key rating strengths**

#### Experienced promoters with established track record of operations in the textile industry

Overall operations of SSPL are managed by Mr. Prashant Surolia and Mr Pradeep Surolia. Mr Prashant Surolia is a post graduate by qualification and has more than two decades of experience in the textile industry. He looks after sales and marketing function of the company. He is assisted by Mr. Pradeep Surolia, director, who is a commerce post graduate by qualification and has around three decades of experience in the textile industry. He looks after administration, purchase and production functions of the company.

## Location advantage by virtue of being situated in textile cluster of Bhilwara

The main raw material of the company is polyester and cotton yarn. The company is located at Bhilwara which is one of the largest textile clusters in India and majority of these industries are engaged in the manufacturing of synthetic yarn accounting for nearly 40% of India's total synthetic yarn production and nearly 50% of India's total polyester fabrics and suiting production. SSPL's presence in the textile manufacturing region results in benefit derived from cheap and easy availability of raw material, weaving as well as processing of grey fabrics at cheaper cost and low transportation and storage cost.

#### **Continuously growing Total Operating Income**

The scale of operations of the company has grown continuously in last four financials years ending FY18. During FY17, TOI of the company increased by 6.48% over FY17 on account of increase in sales of grey and finished fabrics and stood at Rs 53.66 crore

Analytical approach: Standalone

#### **Applicable Criteria**

Policy in respect of Non-cooperation by issuer
Criteria on assigning 'outlook' and 'credit watch' to Credit Ratings
CARE's Policy on Default Recognition
CARE's methodology for manufacturing companies

Financial ratios - Non-Financial Sector

### **About the Company**

Bhilwara (Rajasthan) based Shivram Synthetics Private Limited (SSPL) was initially formed by Mr. Manoj Kumar Chandak and Mr. Navneet Mehta in 2008. Subsequently, there are changes in the promoters and in 2014, Mr. Prashant Surolia and Mr Pradeep Surolia took over the directorship of the company and assumed its current name. SSPL is engaged in the business of manufacturing of grey fabrics and trading of finished fabrics as well. The company outsources the processing work required for the manufacturing of finished fabrics.

Brief Financials (Rs. crore)	FY17A)	FY18(A)
Total operating income	50.39	53.66
PBILDT	2.01	2.10
PAT	0.30	0.32
Overall gearing (times)	1.67	2.01
Interest coverage (times)	1.58	1.58

<sup>\*</sup>A=Audited

Status of non-cooperation with previous CRA: Nil

Any other information: None

Rating History for last three years: Please refer Annexure-2

#### Annexure-1: Details of Instruments/Facilities

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue	Rating assigned along with Rating Outlook		
				(Rs. crore)			
Fund-based - LT-Cash	-	-	-	10.00	CARE B+; Stable; ISSUER NOT		

# **Press Release**



Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Credit					COOPERATING* Issuer not cooperating; Revised from CARE BB-; Stable; ISSUER NOT COOPERATING* on the basis of best available information

# Annexure-2: Rating History of last three years

Sr.	Name of the	Current Ratings			Rating history				
No.	Instrument/Bank	Type	Amount	Rating	Date(s) &	Date(s) &	Date(s) &	Date(s) &	
	Facilities		Outstanding		Rating(s)	Rating(s)	Rating(s)	Rating(s)	
			(Rs. crore)		assigned	assigned in 2018-	assigned in 2017-	assigned	
					in 2019-	2019	2018	in 2016-	
					2020			2017	
1.	Fund-based - LT-	LT	10.00	CARE B+; Stable;	-	1)CARE BB-;	1)CARE BB-;	1)CARE	
	Cash Credit			ISSUER NOT		Stable; ISSUER	ISSUER NOT	BB-	
				COOPERATING*		NOT	COOPERATING*	(12-Jul-	
				Issuer not		COOPERATING*	(29-Sep-17)	16)	
				cooperating;		(14-Jan-19)			
				Revised from					
				CARE BB-; Stable;					
				ISSUER NOT					
				COOPERATING*					
				on the basis of					
				best available					
				information					

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



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#### **About CARE Ratings:**

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